



# How To Buy And Import From China: Uncovering the Secrets of Manufacturing

*Alton James*

Download now

[Click here](#) if your download doesn't start automatically

# How To Buy And Import From China: Uncovering the Secrets of Manufacturing

*Alton James*

## **How To Buy And Import From China: Uncovering the Secrets of Manufacturing** Alton James

This is a Two-Part book. Part One is my autobiography and personal experiences as an importer. In Part One you will learn all the necessary steps of sourcing, manufacturing, shipping, and clearing your goods through US Customs. There are many books that offer the “how to” knowledge of sourcing, buying, and importing from China. However, most of the books I have seen are very limited in providing any real applied knowledge or experiences. What sets this book apart from any other book on importing is the story of my life and career as an importer. I will take you to China and you will experience the things I experienced as I went from small cutlery retailer in the 1990’s to an overseas motorcycle and ATV manufacturer with distribution centers in both Los Angeles and Hawaii. I will also share with you how Mike Turber and I started a business in 2001 with only \$750 and did \$1.7 million in gross sales our first year selling kid’s electric scooters and how we became the largest seller of electric scooters on Ebay selling over \$900,000 USD in retail sales on Ebay in 2003. Nobody ever gave me an instruction book on how to buy and import products from China. Nobody ever gave me a book on Chinese culture or how to do business with the Chinese. There are some things about Chinese culture that took me many years to understand. I will share with you some 18 years of experience and some 50+ trips to China for the purpose of establishing new business relationships and inspecting orders before shipments were made to the USA. I will share with you the decisions I made both alone and also with other business partners as we selected products to manufacture, dealt with manufacturing defects, and selected products to manufacturer (and often times copy). When Bank of America only offered my company a \$30,000 line of credit you will learn how I received credit from the Chinese in the form of a \$250,000 line of credit from China's largest motorcycle manufacturer. I have included in this book actual pictures I took of the assembly line process. You will learn about utility and design patents as I will share my personal experiences of patent lawsuits and how I dealt with these law suits. Part Two is actual experiences and case studies showing you how to use this knowledge of sourcing and how to import. When I asked people what they want from a book on how to import, there was one thing I kept hearing over and over again; People want to know what it’s really like. People want to know what I actually went through and experienced. As you begin reading this book, my goal is to bring the reader to China with me. I want the reader to feel as if they are right there with me experiencing the things I went through as I experienced what I was going through at that time. By the time you finish reading this book you will feel confident enough to make that plunge and conquer your fears and go after your dream. One of the best parts of this book is a secret I reveal in the final chapter. When the goal is to have the best quality product manufactured at the lowest possible price, there is a secret that has helped me and many other small and large companies take the mystery out of where to have specific product(s) manufactured. As a business owner you will make investments. For some of you, reading this book will be the best investment you will ever make into your future as an importer.

 [Download How To Buy And Import From China: Uncovering the S ...pdf](#)

 [Read Online How To Buy And Import From China: Uncovering the ...pdf](#)

## **Download and Read Free Online How To Buy And Import From China: Uncovering the Secrets of Manufacturing Alton James**

---

### **From reader reviews:**

#### **Kathleen King:**

As people who live in the actual modest era should be up-date about what going on or data even knowledge to make these keep up with the era which is always change and move forward. Some of you maybe may update themselves by reading books. It is a good choice for yourself but the problems coming to anyone is you don't know what one you should start with. This How To Buy And Import From China: Uncovering the Secrets of Manufacturing is our recommendation to make you keep up with the world. Why, as this book serves what you want and wish in this era.

#### **Ellen Omalley:**

Do you one among people who can't read enjoyable if the sentence chained inside straightway, hold on guys that aren't like that. This How To Buy And Import From China: Uncovering the Secrets of Manufacturing book is readable by means of you who hate those straight word style. You will find the facts here are arrange for enjoyable reading experience without leaving perhaps decrease the knowledge that want to provide to you. The writer connected with How To Buy And Import From China: Uncovering the Secrets of Manufacturing content conveys thinking easily to understand by a lot of people. The printed and e-book are not different in the articles but it just different by means of it. So , do you continue to thinking How To Buy And Import From China: Uncovering the Secrets of Manufacturing is not loveable to be your top list reading book?

#### **Benjamin Munk:**

Reading a e-book tends to be new life style with this era globalization. With studying you can get a lot of information which will give you benefit in your life. Using book everyone in this world may share their idea. Ebooks can also inspire a lot of people. Many author can inspire all their reader with their story or their experience. Not only situation that share in the ebooks. But also they write about advantage about something that you need instance. How to get the good score toefl, or how to teach your young ones, there are many kinds of book that exist now. The authors on this planet always try to improve their expertise in writing, they also doing some exploration before they write to the book. One of them is this How To Buy And Import From China: Uncovering the Secrets of Manufacturing.

#### **Nathaniel Mathis:**

As a university student exactly feel bored to help reading. If their teacher questioned them to go to the library as well as to make summary for some reserve, they are complained. Just minor students that has reading's soul or real their leisure activity. They just do what the teacher want, like asked to go to the library. They go to generally there but nothing reading seriously. Any students feel that examining is not important, boring and also can't see colorful pictures on there. Yeah, it is to become complicated. Book is very important for you personally. As we know that on this age, many ways to get whatever we would like. Likewise word says,

ways to reach Chinese's country. Therefore this How To Buy And Import From China: Uncovering the Secrets of Manufacturing can make you truly feel more interested to read.

**Download and Read Online How To Buy And Import From China:  
Uncovering the Secrets of Manufacturing Alton James  
#2LIMA5X7K3C**

## **Read How To Buy And Import From China: Uncovering the Secrets of Manufacturing by Alton James for online ebook**

How To Buy And Import From China: Uncovering the Secrets of Manufacturing by Alton James Free PDF d0wnl0ad, audio books, books to read, good books to read, cheap books, good books, online books, books online, book reviews epub, read books online, books to read online, online library, greatbooks to read, PDF best books to read, top books to read How To Buy And Import From China: Uncovering the Secrets of Manufacturing by Alton James books to read online.

### **Online How To Buy And Import From China: Uncovering the Secrets of Manufacturing by Alton James ebook PDF download**

**How To Buy And Import From China: Uncovering the Secrets of Manufacturing by Alton James Doc**

**How To Buy And Import From China: Uncovering the Secrets of Manufacturing by Alton James Mobipocket**

**How To Buy And Import From China: Uncovering the Secrets of Manufacturing by Alton James EPub**